

T.E.A.M. Profile

Directions

1. Read each group of words or phrases in each block.
2. Mark each word or phrase based on the following:
 - a. "4" in A, B, C, or D column that "Best" describes you.
 - b. "3" in one of the remaining columns that "Next Best" describes you, etc...

Note: You should have just one "4", one "3", one "2", and one "1" marked in each group.
3. After you have completed all the groups, add your total score for A's, B's, C's, and D's, and record it at the bottom.
4. Verify your total score for all four letters = 120.

	A	B	C	D
True to friends				
Innovator				
Thinks things through				
Energetic				

	A	B	C	D
Understanding				
Takes charge				
Accurate				
Achiever				

Thoughtful of others				
Daring				
Wants all information				
Laughs easily / witty				

Giving				
Does own thing				
Deliberate				
Articulate				

Will do as instructed				
Risk taker				
Wants things exact				
Persuasive				

Interested in people				
Refuses to give up				
Humble				
Leads the pack				

Listens and remains calm				
Wants to win				
Deliberate and cautious				
Enthusiastic				

Flows with the crowd				
Strong personality				
Dependable				
Interesting person				

Hides feelings				
Courageous and Unafraid				
High standards				
Likes to talk				

Does not "rock the boat"				
Speaks openly and boldly				
Plays by the rules				
Gets other involved				

Friendly to others				
Decisive				
Wants order				
Outgoing				

Wants others involved				
Results driven				
Difficult time deciding				
Optimistic				

Subtotal

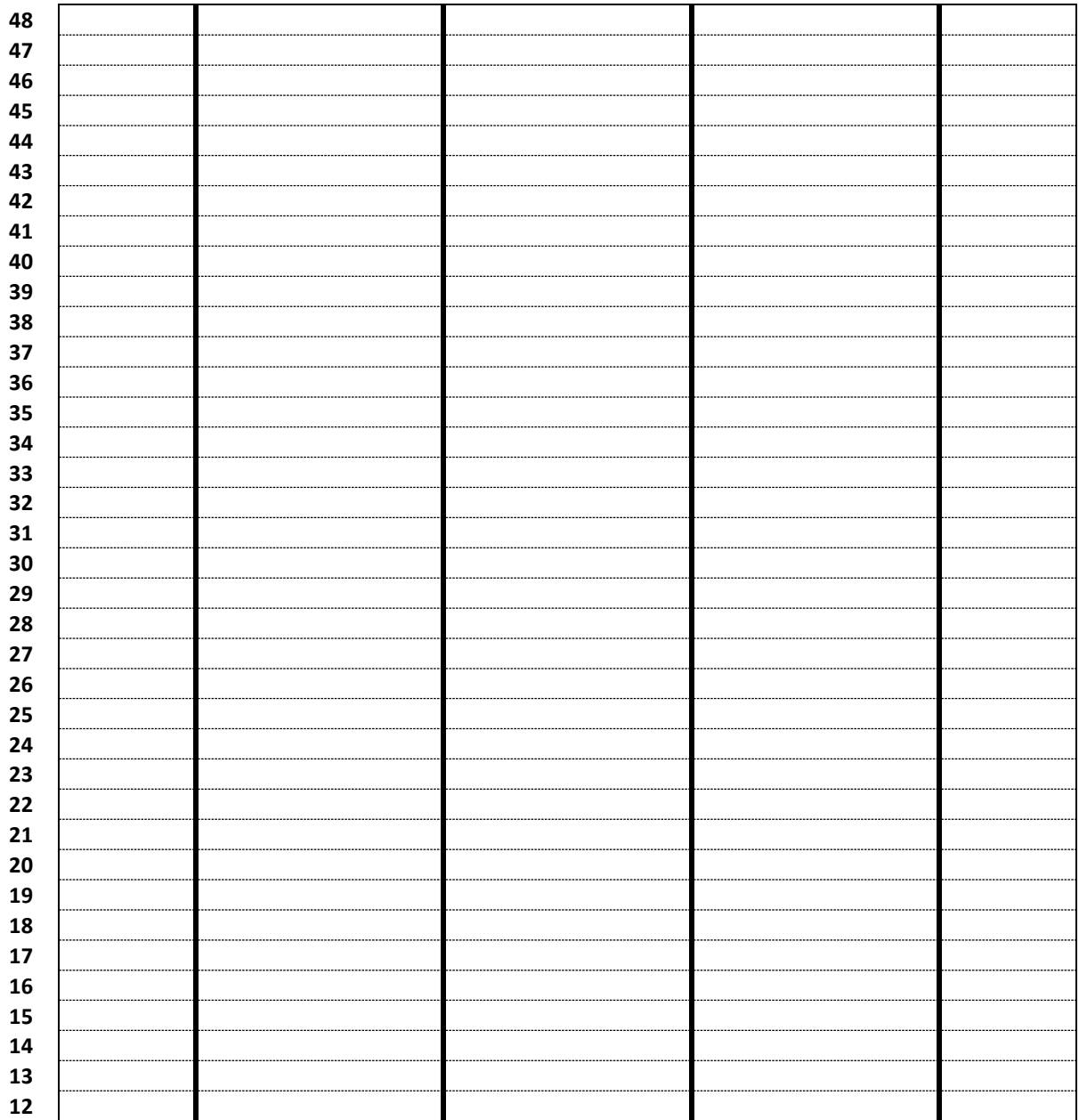
Subtotal

Total Scores: A = _____ B = _____ C = _____ D = _____

T.E.A.M. Profile: Results Graph

Directions

1. Transfer your A, B, C, and D scores from the *T.E.A.M. Profile* and place a dot on the corresponding graph line below.
2. Connect the dots to create a line graph of your personality profile.



"A" Score Togetherness
"B" Score Enterpriser
"C" Score Analyzer
"D" Score Motivator

Leading Role	Highest Score
Support Role	2 nd Highest Score
Villain	Lowest Score